# Who is Huawei? No.61 90GW+ ortune Global FusionSolar Smart PV Solution Deployed Globally Global Inverter

Shipments

2015 - 2018

No.3 Mobile Phone Manufacturer Globally

No.5 Global R&D Investment 4 Microsoft **5 HUAWEI** 6 Intel

## Huawei Brazil at a Glance: Since 1998, In Brazil, For Brazil

### **Local Based**



- ~1500 employees
- ~80% locally recruited
- 10000+ indirect jobs
- ~ 20 years' operation

## **Solid Operation**



- 5 branch offices: São Paulo, Rio de Janeiro, Brasília, Recife and Curitiba.
- 1 Innovation Center
- 1 Training Center
- 1 Manufacturing Center

## **High Recognition**



First 4,5G Network in Brazil with Claro in Brasília

More than 70,000 sites deployed, serving 2/3 of the Brazilian population

Over 100,000KM of optical fibers across the nation

## **Better ICT Ecosystem**



ICT talent training: 15 years, 28,000 local talents

Joint Innovation with 8 Universities and Institutes

400+ Local Partners

Gov. Digital Transformation

Collaboration with ISPs to connect countryside















Futurecom Exhibition



**Initiated ICT Competition** 













## **CUSTOMER SUPPORT SERVICES** IN LATIN AMERICA



## **HUAWEI HOTLINE CERTIFIED BY:**





#### **TECHNICAL SUPPORT**

- ► Huawei Customer Support Center certified
  - ISO/IEC 27001:2005 (data security)
  - ISO/IEC 20000:2011
- ▶ Available Hotline 5\*8 in Spanish & Portuguese & English
- ► Remote Emergency Recovery
- Strong Technical Expertise
- SPOC Technical Interface: la\_inverter\_support@huawei.com

## HARDWARE SUPPORT

- ► Local Spare Part Service
- ► Advance Replacement Service
- > SLA: Shipment of replacement inverter within TWO Working Days

#### ONLINE PLATFORM SUPPORT

- ► Technical Tickets Tracking: Online follow-up
- ▶ Huawei Technical Support Website: Huawei's official platform for releasing product documents, FAQ, and bulletins.

### WARRANTY CONDITIONS



Smart Energy Center\* 7 years standard warranty



Smart PV Safety Box 10 years standard warranty



Smart PV optimizer 25 years standard warranty



#### Latin America Customer Support Services:

Latin America Warranty Support: la\_inverter\_support@huawei.com Hotline: Mexico 018007703456, Argentina 08009993456, Brazil 08007077073, Chile 800201866

\* 5 years standard warranty for countries other than Brazil







